

Webinar Series

Total Client Engagement

A FIRST TRUST & PARETO SYSTEMS COLLABORATION*

To unlock your full potential when it comes to consistent client acquisition and sustainable client retention, join Sherri Palle and Terry Gronbeck-Jones, esteemed Pareto Business Consultants, in this dynamic six-part webinar series.

Supported by Pareto Academy, you will embark on an actionable and proven process that empowers you to:

- Generate consistent & predictable growth
- Elevate the Client Experience to New Heights
- Streamline Efficiency with Systems & Processes

WEBINAR SERIES

Session #1: Gain Clarity on Your Business

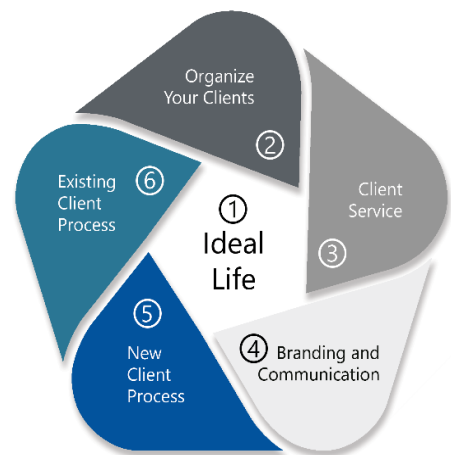
Session #2: Organize Your Clients

Session #3: Refine Your Service Model

Session #4: Enhance Your Branding & Communication

Session #5: Fast-Track New Clients to Advocacy

Session #6: Reframe Existing Client Relationships



HOSTED BY

Sherri Palle
Pareto Business Consultant



Terry Gronbeck-Jones
Pareto Business Consultant

DURATION AND TIME COMMITMENT

Three-month series and approximately 2-3 hours per week for program study and implementation. Sessions are approximately two weeks apart.

**Speak to your First Trust wholesaler to register*

